

Foreign Forwarders – U.S. Considerations

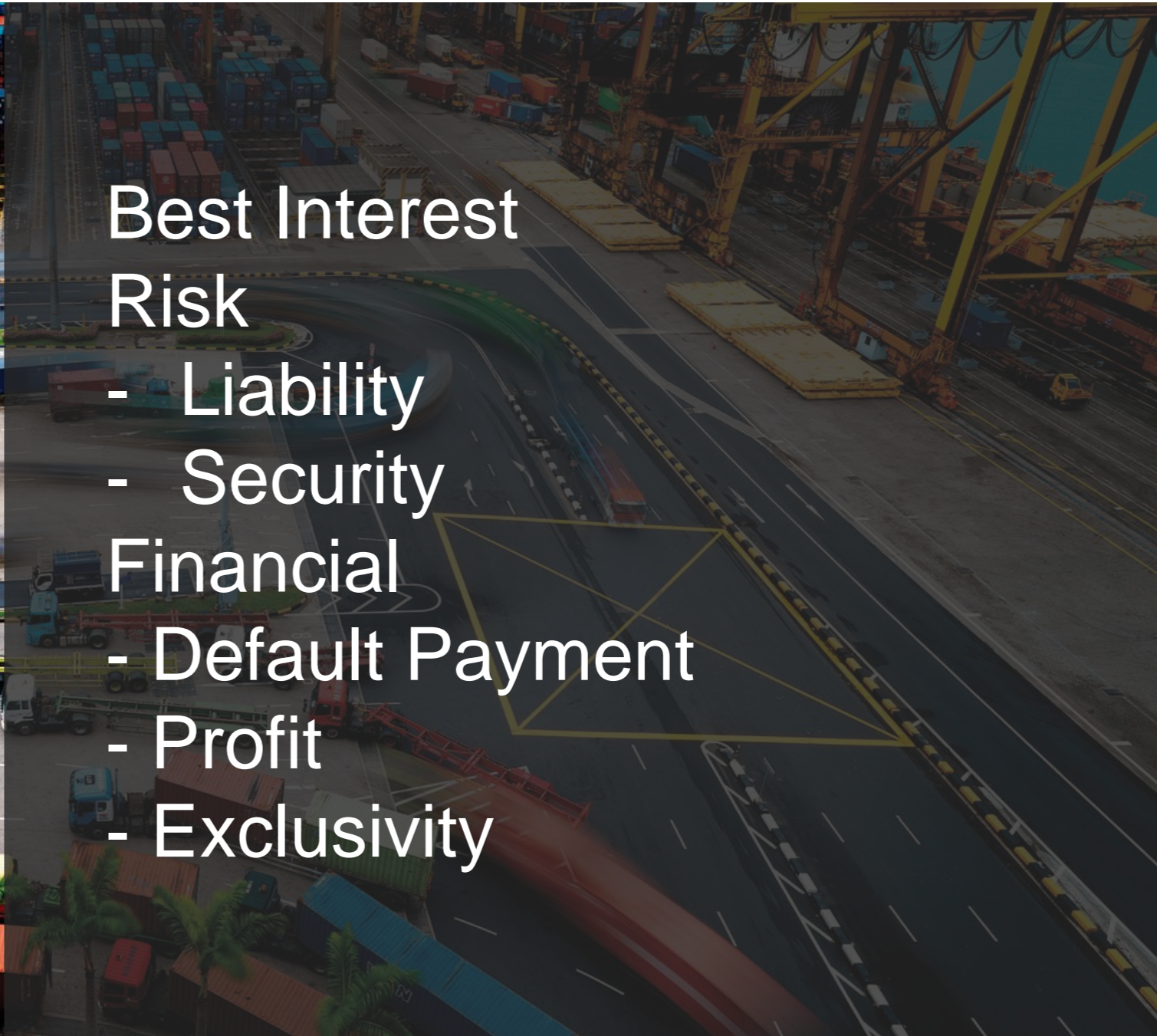


Accessing the US
with Agent Partners

Always On



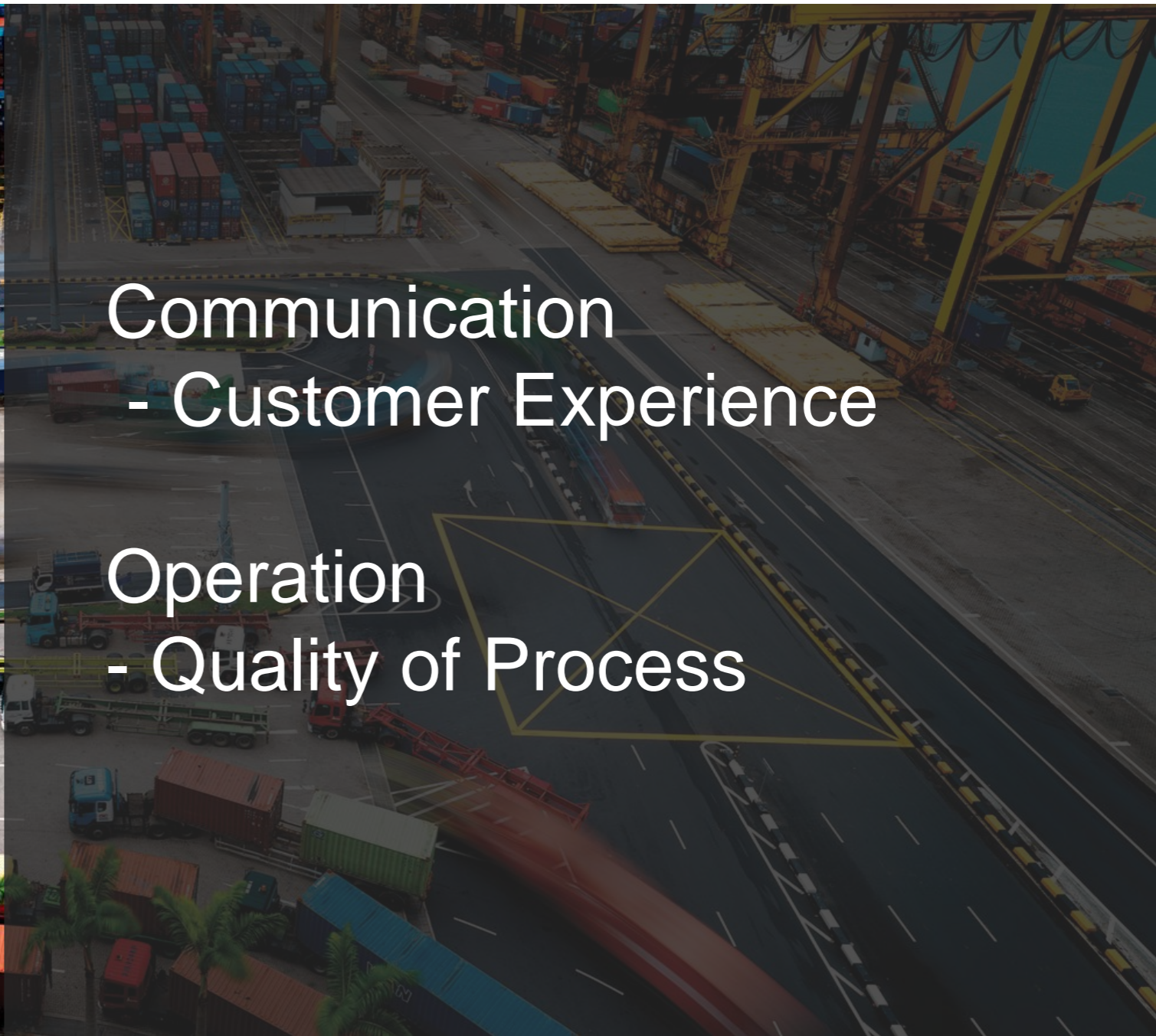
U.S. CONSIDERATIONS



Best Interest Risk

- Liability
- Security
- Financial
- Default Payment
- Profit
- Exclusivity

U.S. CONSIDERATIONS BEST INTEREST



Communication
- Customer Experience

Operation
- Quality of Process

Always On

EFW
ESTES FORWARDING WORLDWIDE LLC

GEOGRAPHY

BEST INTEREST



Always On

U.S. CONSIDERATIONS

RISK INTEREST



Risk

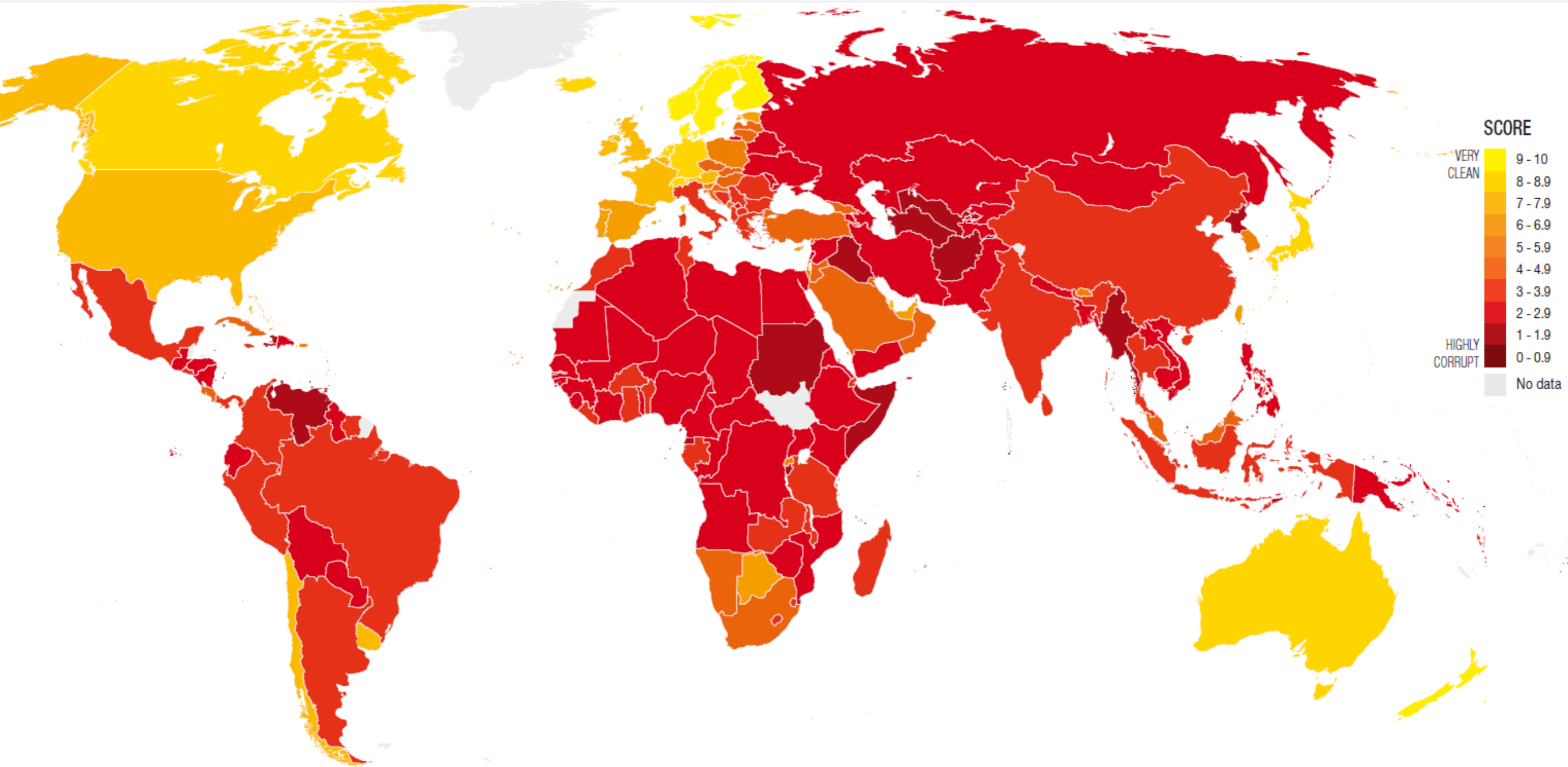
- Liability
- Security

Financial

- Default Payment
- Profit
- Exclusivity

U.S. CONSIDERATIONS

2011 CORRUPTION PERCEPTION INDEX



Source: Transparency International

Always On

EFW
ESTES FORWARDING WORLDWIDE LLC

U.S. CONSIDERATIONS

A GOOD AGENT SOLVES:

- Best Interest
- Risk
 - Liability
 - Security
- Financial
 - Default Payment
 - Profit
 - Exclusivity

Always On

EFW
ESTES FORWARDING WORLDWIDE LLC

U.S. CONSIDERATIONS



John Eastland
VP, Operations
804.405.4680
john.eastland@efwnow.com
www.efwnow.com

Always On

EFW
ESTES FORWARDING WORLDWIDE LLC