PKP CARGO GROUP
ON THE NEW SILK ROAD

Joint OSJD/FIATA Workshop on Combined Transport
11-12 July 2018, Istanbul, Turkey
PARENT COMPANY (100% STATE-OWNED)

INFRASTRUCTURE MANAGEMENT (61.8% STATE-OWNED)
- National Railway Infrastructure Manager
  - PKP Polskie Linie Kolejowe S.A.: 38.2%

FREIGHT TRANSPORT
- Rail Freight Operator
  - PKP Cargo: 33%
- Broad Gauge Rail Freight Operator
  - LHS: 100%

PASSENGER TRANSPORT
- Passenger Carrier
  - PKP Intercity: 100%
- SKM Railway Line & Regional Passenger Transport
  - SKM szybka kolej miejska: 65%

ANICILLARY INFRASTRUCTURE SERVICES
- IT Services
  - PKP Informatyka: 100%
- Development
  - XCity: 100%
PKP CARGO obtained safety certificates in 8 EU countries. PKP CARGO is #1 rail freight operator in Poland.

Regular transport activity in Czech Republic, Slovakia, and Germany.
SHARE OF INTERMODAL TRANSPORT IN PKP CARGO GROUP (2013-2017)

- Volume (t)
- Performance (tkm)

SHARE OF THE NEW SILK ROAD IN INTERMODAL TRANSPORT OF PKP CARGO GROUP (2012-2017, UTI)

- 2012: 0.42%
- 2013: 1.00%
- 2014: 2.70%
- 2015: 4.58%
- 2016: 8.10%
- 2017: 13.00%
**Export and Import Dynamics on the New Silk Road on the Example of Terespol-Brześć Border Crossing in 2015-2017.**

<table>
<thead>
<tr>
<th>Year</th>
<th>Import &amp; Transit (Entry) – Tonnes</th>
<th>Export &amp; Transit (Exit) – Tonnes</th>
<th>Total - Tonnes</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>314,782</td>
<td>206,579</td>
<td>521,361</td>
</tr>
<tr>
<td>2017</td>
<td>884,326</td>
<td>433,245</td>
<td>1,317,571</td>
</tr>
<tr>
<td>Increase</td>
<td>281%</td>
<td>210%</td>
<td>253%</td>
</tr>
</tbody>
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**Bar Chart:**
- **2015**
  - Import & Transit (t): 314,782
  - Export & Transit (t): 206,579
  - Total (t): 521,361
- **2016**
  - Import & Transit (t): 558,323
  - Export & Transit (t): 251,944
  - Total (t): 810,267
- **2017**
  - Import & Transit (t): 884,326
  - Export & Transit (t): 433,245
  - Total (t): 1,317,571
Position of PKP Cargo Group on the New Silk Road

- **Terespole - Brześć (Małaszewicze)**
- **1435/1520 mm border crossings**
- **Chinese logistical hubs**
- **Directions of cargo flow on 1435 mm railway lines**
DIVERSIFICATION OF THE CONTAINER FLOW
AMONG DIFFERENT BORDER CROSSINGS
NOTIFICATION OF CONSIGNMENTS AS CONDITION OF THE CARRIAGE OPTIMISATION

Terespol - Brześć (Małaszewicze)
TECHNOLOGICAL OPERATIONS ON BORDER CROSSING PKP/BC

WAITING FOR A SLOT IN HAMBURG, DUISBURG (MAY TAKE UP TO 72 H)
COLLABORATION AGREEMENTS:

- PKP CARGO, MPH GDAŃSK, CFR MARFA, PORT CONSTANTA;
- PKP CARGO – HŽ CARGO;
- PKP CARGO, MPH GDAŃSK, HŽ CARGO, LUKA RIJEKA.
BORDER CROSSINGS OF PKP (1435 MM) WITH RZD, LG, BC, UZ (1520 MM)

- **Border crossings** that already provide container transshipment services
- Possibility of container transshipment operations on the New Silk Road.

**PKP LHS 1520 MM line**
INTERMODAL RESOURCES OF PKP CARGO GROUP

Poznań Franowo
- Terminal's area: 2.8 ha
- Maximal annual reloading capacity: 117 000 TEU

Gliwice
- Terminal's area: 6.5 ha
- Maximal annual reloading capacity: 128 000 TEU

Ostrawa - Paskov
- Terminal's area: 3.1 ha
- Maximal annual reloading capacity: 200 000 TEU

Warszawa
- Terminal's area: 3 ha
- Maximal annual reloading capacity: 77 000 TEU

Małaszewicze
- Terminal's area: 14 ha
- Maximal annual reloading capacity: 223 000 TEU
PKP CARGO has been involved in modernization of terminals in:

- **Małaszewicze** (major gate for the New Silk Road at the eastern EU border);
- **Poznań – Franowo** (fast growing intermodal terminal linking rail and road transport);
- **Sławków** (at the Silesian industrial region, westernmost point of 1520 mm railway network);
- **Paskov** (bringing together railway transport in the so called „Three Seas Area”).
INVESTMENT ACTIONS:

1) COMPLEX MODERNIZATION OF CARGOTOR INFRASTRUCTURE IN THE MAŁASZEWICZE AREA (CONSTRUCTION OF ADDITIONAL ARRIVAL-DEPARTURE TRACKS, SO CALLED KOBYLANY BIS);

2) DEVELOPMENT OF MAŁASZEWICZE LOGISTICAL CENTER (STORAGE YARDS, WAREHOUSES);

3) PROJECT OF A CONTAINER TERMINAL IN GENIUSZE (BORDER CROSSING IN KUŹNICA BIAŁOSTOCKA - BRUZGI).
Currently PKP PLK S.A. – Polish infrastructure manager – is running a program of 220 railway investments on 9 thousands km of Polish railway net worth 66 bln PLN. It is supposed to be completed before 2023.

Source: www.plk-sa.pl
THANK YOU FOR YOUR ATTENTION!