

UIC / FIATA / Rail Group Meeting

Future of Wagonload Traffic on Eurasia-Corridor

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Chairman of the Board

INTERNATIONAL RAIL FREIGHT BUSINESS ASSOCIATION (IBS) e.V.

Future of Wagonload Traffic on Eurasia-Corridor

Association IBS (leading lobby organisation for wagonload service)

- Representation of European Rail Shippers / Operators and Forwarders
- Head office: Berlin
- Members: 47
- Current Main goals:
 - Reconstruction Single wagon production
 - Installation of TEN-T corridor trains with RAILPORTS as regional interface
 - Rail Forwarder → Wagon Train operator (like intermodal operator)

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Development of Rail market share (%) in Europe (EU)


	<u>2000</u>	<u>2005</u>	<u>2010</u>	<u>2012</u>
Rail (tkm)	19,7	17,7	17,1	18,2
Road (tkm)	73,7	76,4	76,2	75,1
Waterways (tkm)	6,5	5,9	6,7	6,7


Source: Eurostat


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Single wagon system of EU state railways

- A** Rationalized service in X-Rail network
Competitive service standards


- B** Open future
Price explosions, cutting of rail sidings

e.g. 
- C** Already terminated
No alternatives installed

e.g. 

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Preconditions

- Stopp the market share losses
- Change from national to corridor-conception
- Competitive corridor-prices
- Reorganize the transshipment procedures at the CIM / SMGS-border
- Involvement of Baltic Sea and Black Sea Ferryboat-services
- Use the backbone of EU-TEN-Corridors

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Measures

- Installation of Corridor Management Teams with UZ and BZ
- Operating of mixed trains (intermodal / wagon)
- Increase of efficiency at CIM / SMGS borders
- Cooperation with TEN-corridor managers
- Conception of wagon-modernisation (e.g. private investments)
- Offer of corridor-prices / 1 year valid



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Thank you for attention