VTG Rail Logistics GmbH – Rail Logistics in Europe
### Our devisions within VTG

<table>
<thead>
<tr>
<th>Railcar</th>
<th>Logistics</th>
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<tbody>
<tr>
<td>Wagon Hire</td>
<td>Rail Logistics</td>
</tr>
<tr>
<td>Number 1 in Europe in private wagon hire with more than 80,000 rail cars and international ambitions outside of Europe as well</td>
<td>Leading European rail logistics provider with some 4,500 leased wagons and tailor-made logistics solutions</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Logistics</th>
<th>Project Logistics</th>
<th>Tank Container Logistics</th>
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</thead>
<tbody>
<tr>
<td>Worldwide project management, heavy transport, transportation security</td>
<td>Worldwide tank container logistics and hire with approximately 10,000 tank containers</td>
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</table>
Our Service – Portfolio in Europe

**Rail Logistics**
- Organizing and carrying out cross-border block-train shipments in Europe; Wagon supply and fleet management; management of damaged wagons; Transportation of goods such as Liquids, Industrial goods and Agricultural goods

**New concepts/corridors RU**
- Europe-wide single wagon and wagon group shipments using existing networks
- Own rail systems (e.g. Retrack, TP-Poland network)

**Project Logistics**
- Oversized freight, heavy goods transports, project transports, Transport protection, Special Equipment, Tracking & Tracing
Locations throughout Europe

Employees at VTG’s Rail Logistics division

Numbers of employees (as of 01.01.2015) approx. 270
European networking of our Knowhow

- Block trains
- Single Wagons
- Fleet-management
- Management of damaged wagons
- Transportation of single wagons in Cooperation with private RU
- Trucking Cross-Docking Storage
- Reliable partnerships
- Highly qualified operational team
- Block train transportation with state railways
- Own corridor solutions
- Multi-modal transports
- Oversize transport Projects

European networking of our Knowhow

Retrack Network - Overview
Connecting Poland and CIS
Challenges of Cross Boarding Transports

- Increasing competition through alternative transport modes (short sea, truck, container vs. conventional rail transports)
- Changes in requirements for transports, in particular for railway transports
- Flexibility (esp. train set up)
- Railway owned vs. private wagons (RIV)
- Standardization of legal and operational requirements
- Time Schedule
What can we do for you?