Where the East meets the West
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Where are we?

9-10 DAYS ON TRAIN from SEZ to Europe

3 HOURLS ON HIGHWAY "Western Europe - Western China" from SEZ to Almaty

5 DAYS ON TRAIN from the East Coast of China to SEZ
LOGISTICS ZONE
225 ha

INDUSTRIAL ZONE
225 ha

DRY PORT
129 ha
The Alternative for Central Asia
The Eurasian Economic Union includes the Republic of Armenia, the Republic of Belarus, the Republic of Kazakhstan, the Kyrgyz Republic, and the Russian Federation.

- 17 cities with more than 1 million inhabitants
- EEU introduces free movement of goods, capital, and services.
- Provides for common policies on transport, agriculture, and energy.
START OF OPERATION

JULY 29\textsuperscript{th}, 2015
## Operational KPI for the ICD— from July 29 –April 28, 2016

<table>
<thead>
<tr>
<th>KPI</th>
<th>RESULT</th>
<th>UNIT</th>
</tr>
</thead>
<tbody>
<tr>
<td>THROUGHPUT</td>
<td>28 396</td>
<td>TEU</td>
</tr>
<tr>
<td>NO OF TRAINS HANDLED</td>
<td>521</td>
<td>NUMBER</td>
</tr>
<tr>
<td>TRAIN TURNAROUND TIME</td>
<td>47</td>
<td>MINUTES</td>
</tr>
<tr>
<td>WAGON / TRAIN</td>
<td>30</td>
<td>WAGONS</td>
</tr>
<tr>
<td>GROSS CRANE RATE</td>
<td>15</td>
<td>MOVES / HOUR</td>
</tr>
</tbody>
</table>
• Current equipment at the dry port
  • 6 Reach stacker DRT450 Kalmar
  • 2 Empty Handler DCT80 Kalmar
  • 3 RMG
  • 7 ITV and 10 trailer
  • 4 RTG
DPW corporate governance guidelines being reviewed to be introduced for Khorgos Gateway

In order to have safe operations DPW safety and security guidelines being implemented in Khorgos Gateway.

IT infrastructure and IT policies implemented as per DPW policy

Operations is carried out with implementing DPW best practices and procedures to achieve highest Efficiency

Training for Khorgos gateway Operations staff planned in DPW Subcontinent terminals with first batch proceeding in 3rd week of September.

Active involvement of DPW in monitoring and inspecting equipment procurement and construction.
October 2015
The coming months

- Increase of volumes and productivity
- Block train activity to increase offering regular departure to many destinations
- Handling of new types of business using our yard capacity (cars, Xborder cargo, Chemical, etc.)
- Simplification of Customs procedures
- Track and trace
- Schedules
- Development of the logistics area with the first warehouses

Khorgos Gateway
SEZ advantages

✓ Proximity to China and Europe
✓ Connectivity, Efficiency, Multimodality
✓ Infrastructures
✓ Free land lease for 10 years
✓ Customs Union privilege
✓ CIT, Property, VAT waiver
✓ One stop shop
Conclusions

- New Silk Road or OBOR From Concept to Reality
- Bringing Business Opportunities and alternative
- Efficiency and new standards
- Prosperity to a whole region
THANK YOU!