Operation situation and development of China-Europe Express Rail
(中欧班列运营情况及发展)

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I. RUNNING STATE OF CHINA-EUROPE EXPRESS RAIL
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In January and February of 2016, 114 trains started to operate with a 115% of year-on-year growth. (2016年1-2月份开行114列，同比增长115%。)
From the operation of the first China-Europe Express Rail from Chongqing to Duisburg in March 19, 2011 to the end of 2015, there are 1262 China-Europe Express Rails-106008TEU that are running in total, and the value of goods shipped is more than $11.6 billion.
The number of the running China-Europe Express Rails increases year by year

- In September 2013, Xi Jinping put forward strategic conception of “One Belt and One Road”, the number of the running China-Europe Express Rails greatly increases.
- From 17 in 2011 to 42 in 2012, 80 in 2013, 308 in 2014, and 815 in 2015, which had 165% of year-on-year growth compared with 2014.

There are more and more arrival cities

At the beginning of the running, the arrival city was Duisburg in Germany, there are Duisburg and Hamburg in Germany, Warsaw and Lodz in Poland, Prague in Czech Republic, Madrid in Spain now, logistics and distribution cover 14 countries and 28 cities in Europe.

Eastbound express rails achieve a breakthrough

In 2014, there were 280 westbound express rails that were organized to European countries, and there were 28 eastbound express rails, which realized “a breakthrough of zero” of eastbound express rails. In 2015, there were 265 eastbound express rails, which reached 48% of westbound express rails, and the number of eastbound express rails exceeded it of westbound express rails for the first time in December 2015.

The running cities increase constantly

In 2011 and 2012, there was only Chongqing, in 2013, there are Chongqing, Chengdu, Zhengzhou, in 2014, there are Wuhan, Suzhou, Yiwu were added, in 2015, Hefei, Kunming, Nanchang, Changchun, Shenyang, Changsha, Lanzhou and other places have China-Europe Express Rails in succession on the basis of the stable running of the above six cities.

Running quality improves continually

The running time of the express rails are reduced to 10-13 days from 16-18 days in the initial stage, the average daily running speed reaches 1300 km; in addition to strong winds, on schedule rate of running reaches 100%.
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It is hard for scattered domestic supply of goods to support the running with high quality. (国内货源分散，难支撑高质量开行)

Due to the lack of a unified organization, there are disorder competitions. (缺乏统一组织，出现无序竞争)

It is hard to realize circulating running due to the hard eastbound express rail organization. (返程组织困难，难实现循环开行)
The unified name of the brand is:

- China-Europe Express Rail (CEER)
- Such as: China-Europe Express Rail (Chengdu-Warsaw)

Brand building scheme has been included in One Belt and One Road strategy.
Unified through transit organization and coordination (统一全程运输组织协调)

- Express rails of the main line are the main body, express rails of the branch line joins, the main line and the branch line have effective co-ordination;
- The Middle East has three main railway corridors, 26 express rail lines in central Europe;
- Daily running distance 800 km> daily running distance 1300 km;
- The average domestic running time is about 3 days;
- The fixed time from Dostyk to Brest is about 6 days;
- Running about 10 days in Europe.
Main missions carried by Chinese railway (中国铁路开展的主要工作)

- Carry out price negotiation and integration (开展价格协商和整合)

- Negotiate with Kazakhstan, Russia, Belarus;
- Decrease by 30%, compared with the initial tariffs;
- Regulate charge items and standards of the domestic segment;
- Implement container kilometer quote in accordance with international conventions;
- Significantly reduce logistics costs;
- Enhance the market competitiveness of the express rails.
Main missions carried by Chinese railway (中国铁路开展的主要工作)

- Actively carry out express rails recommendation;
- Attract more customers to use express rail carriage;
- Transportation category has mobile phones, computers and other IT products;
- Gradually expand to the current clothing and footwear, motor vehicles and parts, foods, wine, coffee beans, woods, furniture, solar energy equipment, chemicals, mechanical equipment and other categories; implement volume and price bundling and encourage to increase traffic volume.
Main missions carried by Chinese railway (中国铁路开展的主要工作)

Build call center and documentation center of China-Europe Express Rail (组建中欧班列客服中心和单证中心)

- Customer service around the clock in 365 days;
- Regularly send running text messages and e-mail to customers every day;
- Be responsible for emergency response, handling customer complaints;
- Develop international combined transport document system;
- Provide customers with an antecedent trial of receipts, document version and service;
- Improve the quality and efficiency of the production of documents.
Strength cooperation and improve the efficiency of customs clearance

• Joint constantly with work of customs, quality inspection departments;
• Compress port customs clearance time from 2-3 days to half of the day;
• Promote the mutual recognition of declaration document and transport document and data exchange;
• Further simplify the reloading, customs clearance and other formalities;
• Improve the quality of transport services of the whole course
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Our initiatives (我们的几点倡议)

Further reduce operating costs of the express rails (进一步降低班列运营成本)

- Currently the entire tariff level is still higher than the market expectation
- Hope to do communication and consultation with railway authorities of various countries to continue to reduce prices
- Reduce vehicle use fee and the railway freight of the European section.
- It is hoped that local governments and express rail platform companies further build consensus, strengthen cooperation, adhere to joint development and promotion, reciprocity and mutual benefit theory, form joint forces, reduce operating costs, optimize structure of supply of goods, make China-Europe Express Rail bigger and stronger and realize mutual benefit and win-win result.
Further optimize transportation structure of express rail

• Optimize travel line of express rail according to shortest, fastest and most economic pathway;
• Compile running chart of whole journey jointly;
• Shorten the residence time of express rail at port station;
• Strengthen information interchange, compress time and cost, and improve service quality.
Accelerate parcel post transportation of e-commerce

- The requirement of railway transportation of cross border e-commerce is great in China;
- Solve the problem of parcel post transportation monitoring and document information sharing;
- Carry out normalization transportation.
Our initiatives (我们的几点倡议)

Expand market of return trip from Europe to Asia (拓展欧洲至亚洲回程市场)

- The two-way source of goods of China-Europe Express Rail are still unbalanced;
- All sides increase the publicity of China-Europe Express Rail, and introduce related supportive policies;
- Form composition forces in Europe, and promote the increase of volume of railway freight from Europe to Asia.
Our initiatives

Forge international railway transport brand
Further complete through transit service of express rail

Further integrate resources, accelerate construction of logistics center and port, complete customs supervision and check and other supporting facilities, build international railway logistics hub, promote the construction of business outlets abroad and cargo collecting and distributing center, strengthen service ability, enhance service quality, and provide superior one-stop “door-to-door” through transport service, including express rail maintenance, information search, abnormal condition treatment in whole journey, check of receipts with train, waybill production, customs clearance and storage, customs declaration and inspection, overseas agency, overseas allocation and goods consolidation, distribution service and others, attract more source of goods, and promote rapid growth of China-Europe Express Rail.
Wish a complete success of the meeting of the enlarged Contact Group UIC/FIATA!

(预祝FIATA铁路工委会取得圆满成功！)

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